



-----Session Two: Money Management-----

Creating a Budget

Let's review from last week. Did you select one or two ideas? If you plan to sell on July 18, you will need to find some things out.

1. What supplies do you need? How much will you need? Think about how many things you want to sell.
2. Where will you find your supplies? Home? Store?
3. If you need to buy it, how much will it cost?

Add it up to get your budget, or the "total sum of money set aside or needed for a purpose."

Example: Mikela will make a yarn craft to sell. She wants to make 25 crafts. Each craft will use 2 Popsicle or wooden craft sticks for each craft which means that she will need at least 50 sticks. She will also need about 5 balls of yarn in a variety of colors and textures. What does she need?

Popsicle or craft sticks – 50 sticks

Yarn – 5 balls

Scissors

Where will we buy it? Michael's Craft Stores sells 100 the jumbo size wooden craft sticks in a box for \$4.99. We have lots of leftover yarn and scissors at home - \$0.

Setting Your Sale Price

Decide how much you will charge for what you will sell. Will you sell two cookies for 50 cents? Will you sell bracelets for \$1.00? Have a grown up help you to decide the price. It can be tricky.

Making a Sale

Activity: Find a partner and use the play money to pretend to sell something to your customer. Who will be the seller? Who will be the customer? Let's pretend to sell pencils.

1. Seller: let the customer know the price of your pencils.
2. Customer: buy the pencil with the play money.
3. Seller: calculate the change that they will receive.

Do the activity again but switch roles.

If you have time, do the activity again but buy more than one pencil.

For July 18, feel free to bring a calculator to help with your sales!

Making a Profit

A profit is the "financial gain, especially the difference between the amount earned and the amount spent in buying, operating, or producing something."

How do you calculate your final profits? For this, we will simply focus on the total amount of money earned from the sales minus the cost of the supplies.

Example: If Mikela sold 25 crafts at \$1 each, she will have made \$25 in sales. Her supplies cost \$5. How much was her profit? Write the equation below:

Money, Money, Money! What will you do with it?

There are four options to consider. Let's discuss why each option is important to consider.

1. Spending
2. Saving
3. Donating
4. Re-investing

Activity: Estimate your profit and divide it using the four options.

How much will I make? Take a guess (or estimate).

\$ _____

How should I divide the money?

Re-investing: \$ _____

Amount left over: \$ _____

Spending: \$ _____

Amount left over: \$ _____

Saving: \$ _____

Amount left over: \$ _____

Donating: \$ _____

Amount left over: \$ _____

Did you miss a class?

We have got you covered. The handouts and activity sheets are available to download on the website. Let us know if you have any questions!

http://www.gretnapubliclibrary.org/kids/?page_id=3556

Email: gretna.library@gmail.com or call 402-502-9088

A Note from the Young Entrepreneur Club

Thanks for your interest in the Young Entrepreneur Club. We are excited to bring this opportunity to the Gretna community. We are also very happy to have the Gretna Public Library as our partners and leaders. We are offering 3 classes for kids, ages 6-12, to learn how to become an entrepreneur. By the end of the classes, they will have picked a product or service, created a business name and logo, learned money management, communication, and selling skills.

On July 18, they will have the opportunity to show off their business by setting up a table to sell their product or service. The tables will be set up near the Children's Library before the parade begins for the Gretna Days event. For kids who do not set a table but want to help, they will have the opportunity to help at the book sale at the main branch.

Reminders for July 18

Parents: you will need to let your kids know what their budget will be. The library can only supply the tables and poster board for the signs.

Book sale: if you don't want to set up your own table, you can still participate by helping the Friends of the Library with the book sale.

Money: the kids will need to bring their own money for change from their sales.

Registration: If you plan to come to the special event on July 18, please let us know so that we can reserve your space!